



## Product Change Notification

Current Date: 06-Sep-2019

## TE Connectivity

Product Change Notification: P-19-017864

PCN Date: 04-SEP-19

Customer: Future Electronics(0000080100)

Location: WORLDWIDE

Agreement: Agreement Unknown

TE would like to inform you of the following change(s) to the listed TE Connectivity Product. In case of any further questions about this change(s), please contact your TE Connectivity Sales Engineer. Affected part, drawing and/or specification numbers are listed on the attached sheet(s).

## General Product Description:

Cable assemblies

## Description of Changes

Manufacturing location change. Following Part Numbers will be transferred from BYDGOSZCZ (POLAND) to Morocco.

## Other attachments:

[TINGIS transfer customer presentation](#)[Detailed transfer plan](#)

## Reason for Changes:

Detailed information can be found in the attached PDF, in case of questions please reach out to your responsible TE sales contact person.

## Estimated Dates:

Last Order Date (Obsolete Parts Only):

First Date To Ship (Changed Parts Only):

01-NOV-2019

Last Ship Date (Obsolete Parts Only):

Last Date for Mixed Shipments: (Changed Parts Only):

31-DEC-2019

## Part Number(s) being Modified:

Part Number	Part Discontinued per PCN	Customer Drawing	Customer Part Number	Alias Part Number(s)	Substitute Part Number	Substitute Alias Part Number(s)	Description Of Difference
<a href="#">1-2083075-1</a>	NO						
<a href="#">1-2083079-3</a>	NO						
<a href="#">2-2083032-6</a>	NO						
<a href="#">2-2083073-1</a>	NO						

Customer: Future Electronics Ltd ( 1273129 )

Location: Egham

Agreement Number: Agreement Unknown

## Part Number(s) being Modified:

Part Number	Part Discontinued per PCN	Customer Drawing	Customer Part Number	Alias Part Number(s)	Substitute Part Number	Substitute Alias Part Number(s)	Description Of Difference
<a href="#">1-2083075-1</a>	NO						
<a href="#">2-2083032-6</a>	NO						

Customer: Future Electronics Inc ( 1290208 )

Location: Southaven

Agreement Number: FUTAGR001

## Part Number(s) being Modified:

Part Number	Part Discontinued per PCN	Customer Drawing	Customer Part Number	Alias Part Number(s)	Substitute Part Number	Substitute Alias Part Number(s)	Description Of Difference
<a href="#">1-2083075-1</a>	NO						
<a href="#">1-2083079-3</a>	NO						
<a href="#">2-2083073-1</a>	NO						

Customer: Future Electronics Ltd ( 2895038 )

Location: Leipzig

Agreement Number: Agreement Unknown

## Part Number(s) being Modified:

Part Number	Part Discontinued per PCN	Customer Drawing	Customer Part Number	Alias Part Number(s)	Substitute Part Number	Substitute Alias Part Number(s)	Description Of Difference
<a href="#">1-2083075-1</a>	NO						
<a href="#">2-2083032-6</a>	NO						

Customer: Future Electronics Inc ( 184927 )

Location: Pointe Claire

Agreement Number: Agreement Unknown

Part Number(s) being Modified:

Part Number	Part Discontinued per PCN	Customer Drawing	Customer Part Number	Alias Part Number(s)	Substitute Part Number	Substitute Alias Part Number(s)	Description Of Difference
<a href="#">1-2083079-3</a>	NO						
<a href="#">2-2083073-1</a>	NO						



# TINGIS transfer information

Kurt Robert Hippler - 05.03.2019



# AGENDA

## Transfer BYD to MOR

### 1. Strategic rational

- Why do we need to move out of BYD?
- Plant information

### 2. Transfer scenario / time plan

- Phase 1
- Phase 2
- Phase 3



# Transfer BYD to MOR – Strategic rational

## ISSUES:

- **lack of** additional **workforce** in BYDGOSZCZ
- continuous **labor cost increases** mandated by the Polish Government



## RESULT:

- **Difficulties to expand our production resources** within the expected **competitive costs**.

## SOLUTION:

- Transfer into ICT plant in Morocco where **IND** is creating a **plant-in-plant solution with full ownership**.
- Plant will offer **state-of-the-art manufacturing**, a **good cost structure** on a mid-to-long term perspective, and **access to skilled operators**

# TE Connectivity: Morocco Operations

Tangier Med Free Zones



## TE Morocco Auto Manuf Plant: Cable Assy, Assy & Molding

SOP 2015  
10000m²  
Fct 2017 : 700 employees  
Fcs 2020: >1000 employees



## TE Business Support Office (GM):

CSR, Sales, Finance, Cust Quality & Engineering support  
700m²  
100 employees



**TANGER**  
AUTOMOTIVE CITY

## TE Morocco ICT Manuf Plant: Cable Assy, Assy & Molding

10500m²  
Fct FY19 : 280 employees  
Fcs FY23: 800 employees



## 3PL Warehouse : Advanced DC

Start Up 2011  
4000m²  
98% Auto/2% Appliance  
11000 cartons/Day  
20-30 Tracks / Day  
50 employees (3PL)





# ICT Manufacturing Operations *(TAC Plant)*

## Tangier Cluster site Located in TAC to Support:

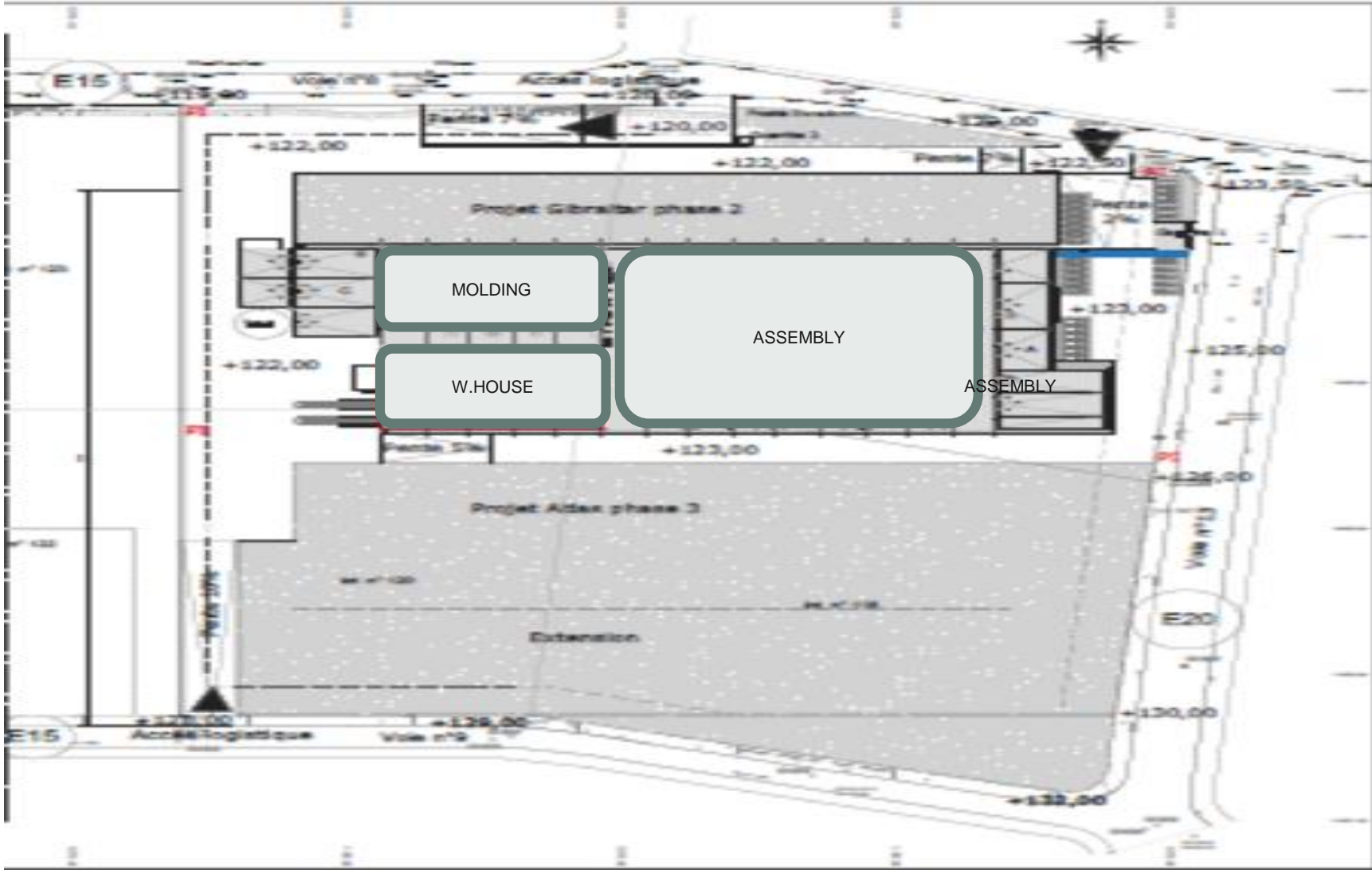
Phase I : Connectors manufacturing to support EMEA Market (10500m<sup>2</sup>)

Phase II (*Planned 2020*): extension (3000m<sup>2</sup>)

**Head Count** : 280 to 800 Employees (*Fcst*)  
**Shift Model**: 3 shifts, 6 days/week (*Possibility to set 4shifts, 7days/week*)  
**Molding** : universal molding machines (*FY19: 10-20 machines / 2020: 30 to 40 machines*),  
**Plastic Parts Assembly** : Manual & semi-Auto  
**ToolShop** : Tools maintenance capabilities & Tool repair  
**Certifications**: ISO IATF, ISO 14001 (*to be Planned*)

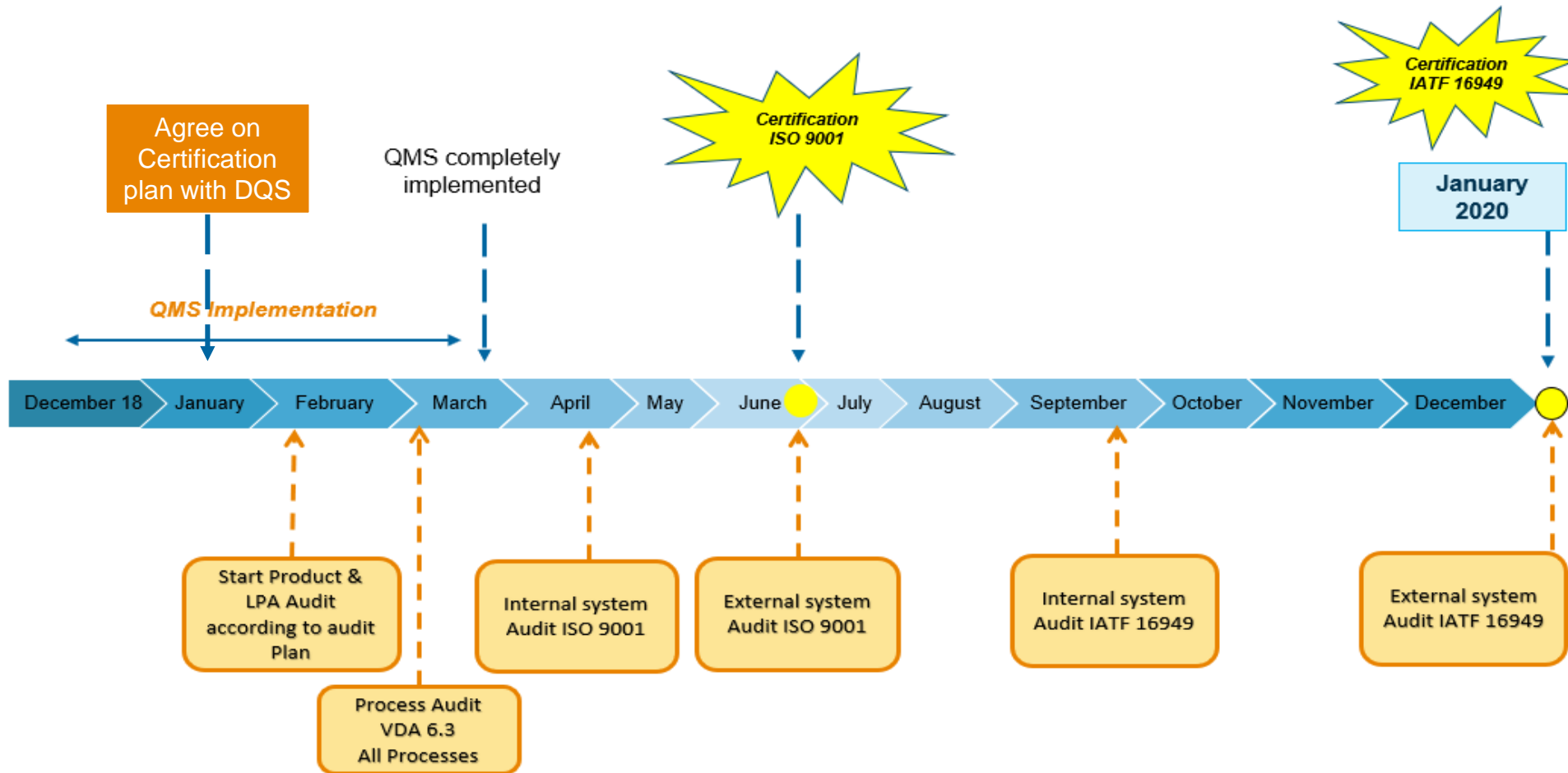


# TAC, ICT Plant Layout





# TAC, ICT plant – Certification release plan



# Plant information - New ICT plant home of IND PiP

**The new ICT plant in MOROCCO will be hosting IND with a plant-in-plant solution (PiP)**

1. Completely built new in TAC (Tangier Automotive City)
2. New plant layout well organized for cable assembly business
3. Benefitting from training center in TFZ (Tangier Free Zone)



# Plant information - Training center

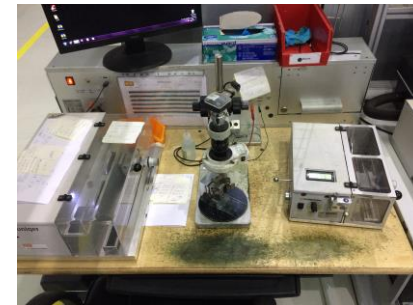
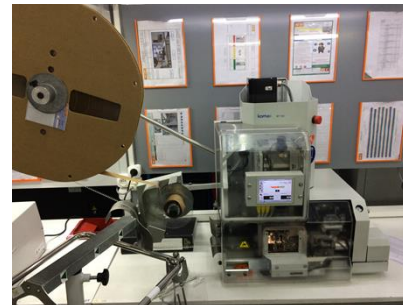
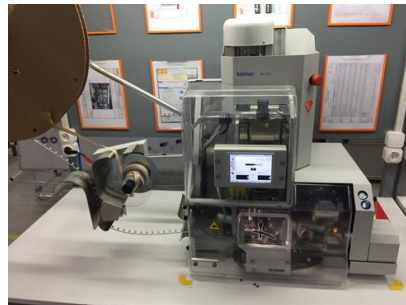
- **Founded in 2017** for the automotive industry
- **2 years education** in Cable assembly engineer and Maintenance engineer
- Education is split in **theory and training on the job**
- Customized **training for operators** (harnessing ect.)
- **2000 students** per year.
- **State of the art equipment**



# ICT Plant information – Equipment

## Core processes

1. Cable cutting/crimping
2. Cable preparation
3. Crimping / Presses / Accessories



# Transfer BYD to MOR – Time plan

## PROJECT info:

- Total project is **3-phase project**
- **Phase 1: Starting April** with **non-complex assemblies**
- **Phase 2:** Will start in **July** focusing on **harnesses**
- **Phase 3:** Will start in **September** and include **overmolded assemblies and others**





# Transfer BYD to MOR – Time plan – Phase 1

## PROJECT info:

- **Phase 1: Starting** with **non-complex assemblies**, used to startup production
- Hot phase will start in **April**
- **ECD** planned in **wk 22 2019**

[illegible]

# Transfer BYD to MOR – Time plan – Phase 2



## PROJECT info:

- **Phase 2:** Will start in **July** focusing on harnesses
- Hot phase will start in **July**
- **ECD** planned in **wk 41 2019**

see comments in yellow cels >>>		December				January				February				March				April				May				June				July				August				September				October				
Task	49	50	51	52	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42
Phase 2	Recruit (book) 140 opertors																																													
	Morocco Core Team creation: Backbone: same people as in phase 1																																													
	Trainig in Bydgoszcz (inc Komax)																																													
	Safety stock preparation (time to prepare, target will be defined)																																													
	Equipment transfer (Komax)																																													
	Tanning in Morocco under BYD supervision																																													
	Release procedure (FSR1/FSR2)																																													
	Ramp up -> regular production but with lower OEE																																													



# Transfer BYD to MOR – Time plan – Phase 3



## PROJECT info:

- **Phase 3: include overmolded assemblies and others**
- Hot phase will start end of **October**
- **ECD** planned in **wk 52 2019**

[illegible]

# THANK YOU!

TE is actually facing a **significant lack of additional available workforce** in our manufacturing site in **BYDGOSZCZ (POLAND)**, continuous **labor cost increases** mandated by the Polish government are negatively impacting the manufacturing cost of labor intense cable assembly business.

This leads to **difficulties to expand our production resources** within the expected **competitive costs**.

**TE Connectivity has been absorbing these negative impacts for more than two years** and is now forced to take decisions on the manufacturing footprint that allow to sustain this business in customer friendly way.

Therefore, **TE Connectivity Industrial decided to transfer** the mentioned part numbers into a **TE owned facility in Morocco** where the **INDUSTRIAL BUSINESS UNIT** is creating a **plant-in-plant solution with full ownership**. This plant will offer **state-of-the-art manufacturing**, a **good cost structure** on a mid-to-long term perspective, and **access to skilled operators**.

In this way TE Connectivity Industrial cable assemblies can **ensure to support your cable assembly business also in the future**.

The transfer will be managed in 3 Phases:

- **Phase 1: Starting May** with **non-complex assemblies** (PN list below), **production lines will be duplicated and run simultaneously so no risk for your supply of goods**
- **Phase 2:** Will start in **July** focusing on **harnesses**
- **Phase 3:** Will start in **September** and include **overmolded assemblies and others**