



Philips Lighting NA
10275 West Higgins Road
Rosemont, IL 60018

- Confidential -

Subject: Phase in/out of products
LED DLM Modules

Date: April 4, 2018

To our valued OEM customers,

The table on page 2 provides information regarding the old and new generations of Fortimo DLM portfolio.

Description of change : The new generation has better performing LEDs then the old generation.

Reason for change : Upgrade of portfolio to remain competitive on performance. Please refer to attached product presentation for details.

If there are any questions, please contact your Key Account Manager or Business Development Manager.

Sincerely,

Ali Qureshi
Product Manager
Philips Lighting LED Electronics



