



Philips Lighting NA
10275 West Higgins Road
Rosemont, IL 60018

- Confidential -

Subject: Phase in/out of products
LED DLM Modules

Date: March 6, 2018

To our valued OEM customers,

The table on page 2 provides information regarding the old and new generations of Fortimo DLM portfolio.

Description of change : Phasing out of remote phosphor CRI 90 DLM solution

Reason for change : Improved cost effectiveness of CRI 90 DLM solution. For more information please refer to attached presentation.

If there are any questions, please contact your Key Account Manager or Business Development Manager.

Sincerely,

Ali Qureshi
Product Manager
Philips Lighting LED Electronics



Phase Out			Phase In		
12NC	Product Desc	Last Order Date	12NC	Product Desc	Available Date
929001518806	Fortimo LED DLM 1100 13W 927 Gen5	10/31/2018	929001730113	Fortimo LED DLM Flex DS L2 927 36 G2 NA	4/16/2018
929001519206	Fortimo LED DLM 1500 18W 927 Gen5	10/31/2018	929001730113	Fortimo LED DLM Flex DS L2 927 36 G2 NA	4/16/2018
929001519606	Fortimo LED DLM 2000 23W 927 Gen5	10/31/2018	929001730113	Fortimo LED DLM Flex DS L2 927 36 G2 NA	4/16/2018
929001518906	Fortimo LED DLM 1100 12W 930 Gen5	10/31/2018	929001730213	Fortimo LED DLM Flex DS L2 930 36 G2 NA	4/16/2018
929001519306	Fortimo LED DLM 1500 17W 930 Gen5	10/31/2018	929001730213	Fortimo LED DLM Flex DS L2 930 36 G2 NA	4/16/2018
929001519706	Fortimo LED DLM 2000 22W 930 Gen5	10/31/2018	929001730213	Fortimo LED DLM Flex DS L2 930 36 G2 NA	4/16/2018
929001519006	Fortimo LED DLM 1100 12W 935 Gen5	10/31/2018	9290017230313	Fortimo LED DLM Flex DS L2 935 36 G2 NA	4/16/2018
929001519406	Fortimo LED DLM 1500 16W 935 Gen5	10/31/2018	9290017230313	Fortimo LED DLM Flex DS L2 935 36 G2 NA	4/16/2018
929001519806	Fortimo LED DLM 2000 22W 935 Gen5	10/31/2018	9290017230313	Fortimo LED DLM Flex DS L2 935 36 G2 NA	4/16/2018
929001519106	Fortimo LED DLM 1100 11W 940 Gen5	10/31/2018	n/a	n/a	n/a
929001519506	Fortimo LED DLM 1500 15W 940 Gen5	10/31/2018	n/a	n/a	n/a
929001519906	Fortimo LED DLM 2000 11W 940 Gen5	10/31/2018	n/a	n/a	n/a
929001520006	Fortimo LED DLM 3000 35W 927 Gen5	10/31/2018	9290017230413	Fortimo LED DLM Flex DS L2 927 84 G2 NA	4/16/2018
929001520106	Fortimo LED DLM 3000 34W 930 Gen5	10/31/2018	9290017230513	Fortimo LED DLM Flex DS L2 930 84 G2 NA	4/16/2018
929001520206	Fortimo LED DLM 3000 33W 935 Gen5	10/31/2018	9290017230613	Fortimo LED DLM Flex DS L2 935 84 G2 NA	4/16/2018
929001520306	Fortimo LED DLM 3000 31W 940 Gen5	10/31/2018	9290017230713	Fortimo LED DLM Flex DS L2 940 84 G2 NA	4/16/2018



